



# GENTRY LOCKE

Attorneys



## *Jeffrey C. Southard*

Of Counsel

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Jeffrey Southard is a member of the firm's Construction practice group. Jeff brings over 20 years of experience in the transportation and construction industries with great knowledge into the business, advocacy, and government regulatory affairs sectors. Prior to joining Gentry Locke, Jeff spent 15 years with the Virginia Transportation Construction Alliance and served as the Executive Vice President. He also spent five years with the Virginia Department of Transportation.

Jeff is a graduate of the University of Richmond School of Law and earned his Bachelor of Arts and Master of Education from the University of Virginia.

### Education

- University of Richmond School of Law, J.D.
- University of Virginia, M.Ed.
- University of Virginia, B.A.

### Experience

- Developed and implemented environmental compliance programs
- Developed, implemented, and managed transportation construction claims resolution process
- Represented a variety of clients on legislative and regulatory issues before state agencies and legislatures in Virginia
- Managed business development planning and mergers and acquisitions for a Fortune 200 company
- Developed and implemented corporate public and community affairs programs
- Represented the transportation construction industries on regulatory and legislative issues in Virginia

### Admissions

- Virginia State Bar